

Beyond risk sharing – we team up to create opportunities

Analysts' Conference Call on Annual Results 2019

Hannover, 11 March 2020

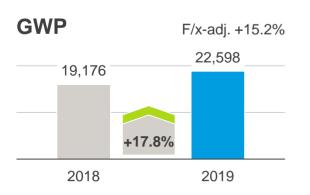


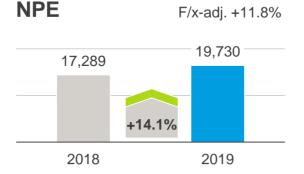
Agenda

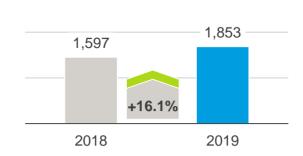
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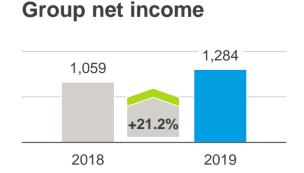
Double-digit growth in earnings and premium

Improved RoE well above target, despite 20% increase in shareholders' equity









13.3% Return on Equity

Well above minimum target of 9.3%

P&C Reinsurance

EBIT: 1,286 m.

- Satisfying EBIT margin (10.0%)
- C/R of 98.2% above target due to large losses exceeding budget and Typhoon Jebi
- Strong premium growth (f/x-adj. +20.4%) driven by diversified growth in traditional business and Structured R/I

87.30 EUR

EBIT

Book value per share

+20.0% driven by strong earnings as well as interest rates and spread increases



L&H Reinsurance

EBIT: 570 m.

- Strong earnings contribution based on overall favourable underlying profitability as well as positive one-off effect in Q2/2019 and absence of recapture charges for US mortality business in H2/2019 lead to an EBIT increase of 107%
- Premium growth (f/x-adj. +6.7%) mainly from APAC

252% Solvency II ratio

31.12.2019



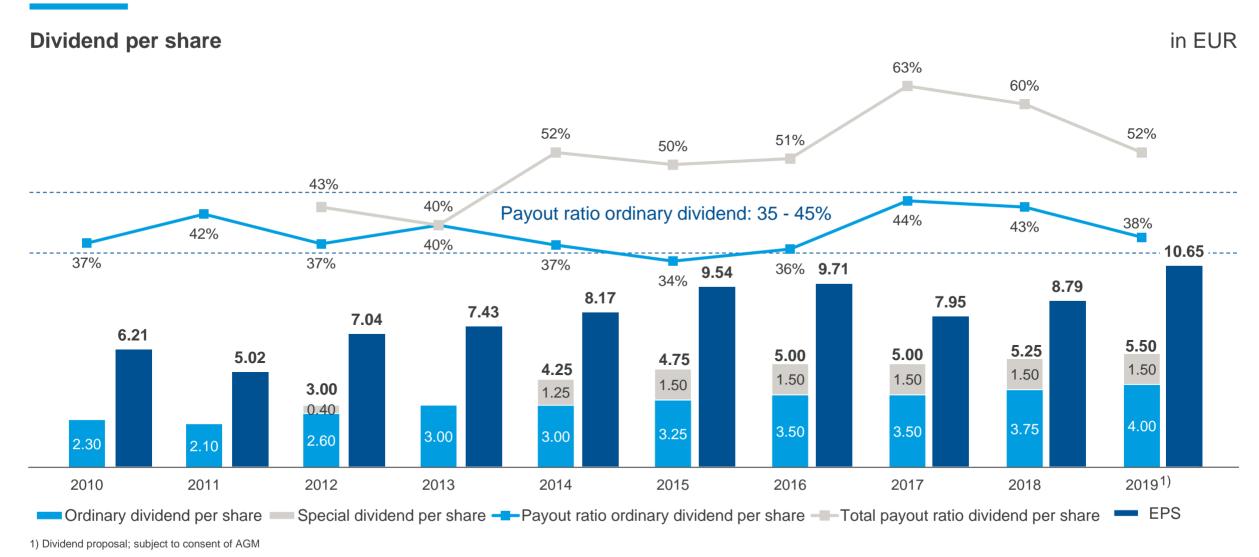
Investments

NII: 1,757 m.

- Ordinary investment income increased by 4.5%
- Rol from AuM: 3.5%, exceeds increased guidance of ≥3.2%
- AuM increased by +12.9% to more than 47 bn.

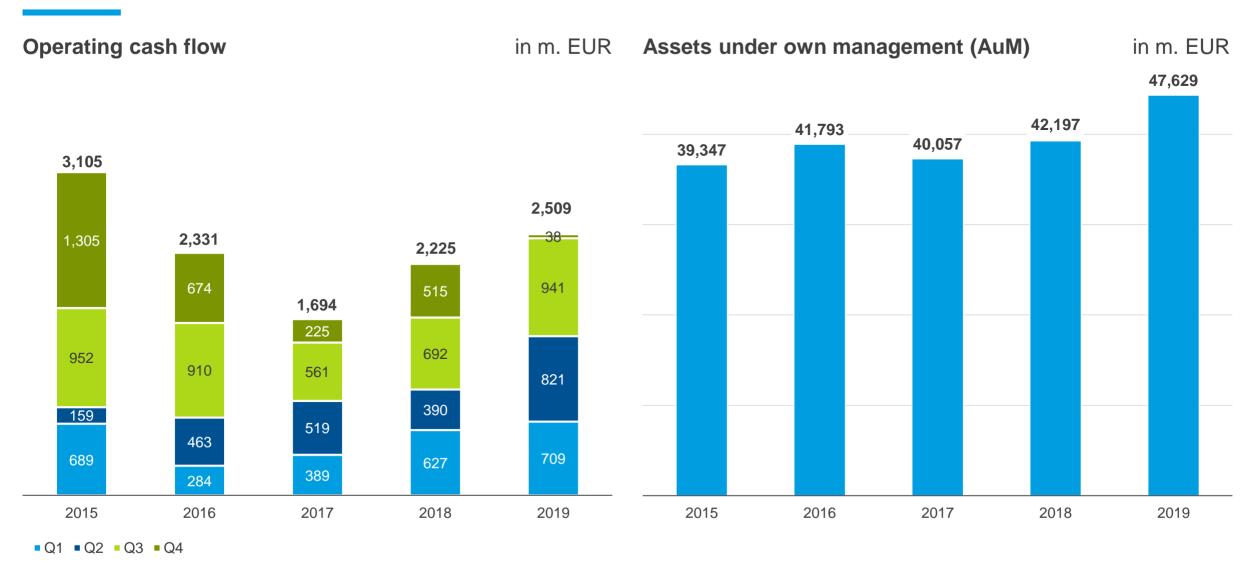
Figures in EUR millions, unless otherwise stated

Increased dividend reflects strong earnings power Higher retention of profits enables us to fund future growth

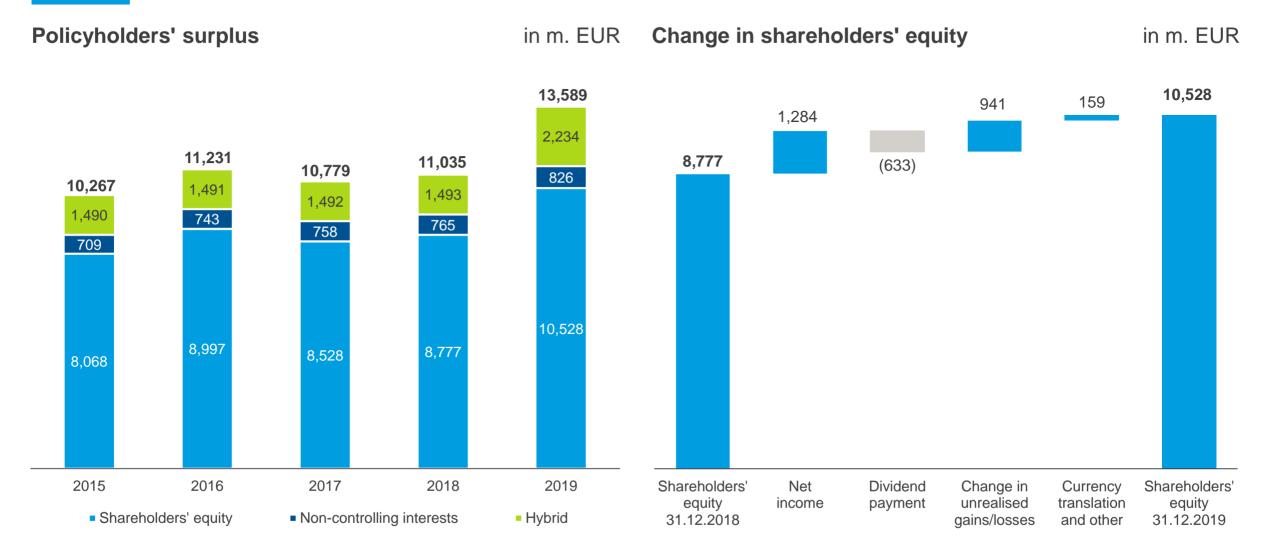


Strong operating cash flow fuels growth of AuM (+12.9%)

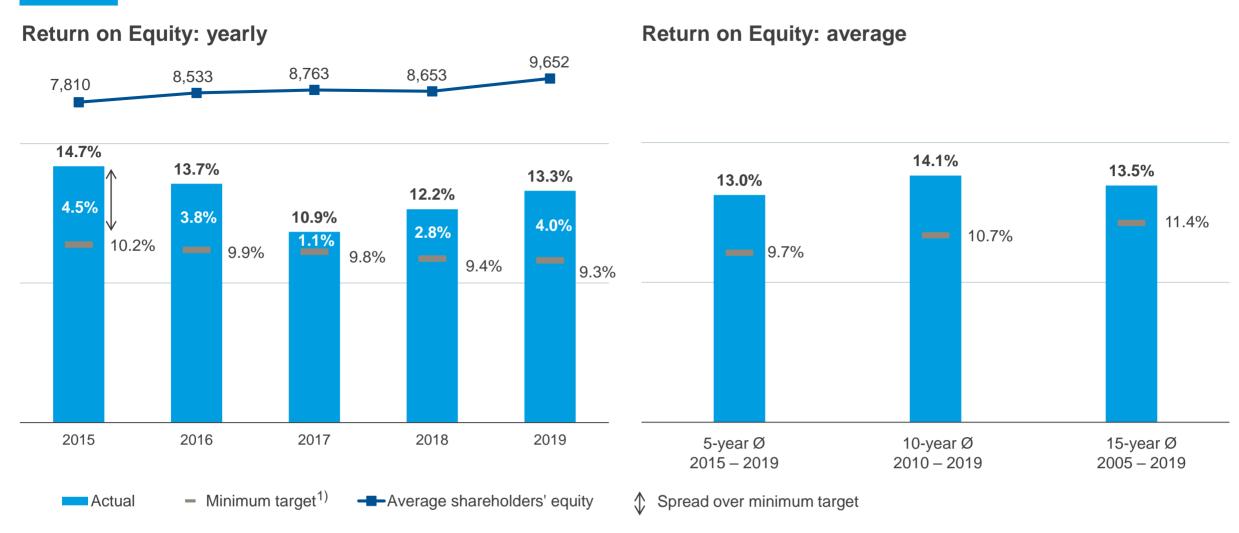
AuM growth supported by increase in valuation reserves and currency translation



Shareholders' equity up by 20.0% Driven by net income and asset valuation



Return on Equity significantly exceeds target 2019 is the 11th consecutive year with double-digit RoE



¹⁾ After tax; target: 900 bps above 5-year rolling average of 10-year German government bond rate ("risk free")

Hannover Re is one of the most profitable reinsurers No. 1 position in 2019 and on 5-year average RoE

	20	15	201	16	201	17	201	18	201	9	2015 - 2	2019
Company	RoE	Rank	RoE	Rank	RoE	Rank	RoE	Rank	RoE	Rank	avg. RoE	Rank
Hannover Re	14.7%	1	13.7%	1	10.9%	2	12.2%	1	13.3%	1	13.0%	1
Peer 3, US, Life & Health	7.6%	9	10.6%	4	21.9%	1	7.9%	3	8.7%	6	11.3%	2
Peer 6, Bermuda, Property & Casualty	13.0%	3	12.7%	2	5.7%	5	1.3%	9	11.9%	3	8.9%	3
Peer 9, China, Composite	12.2%	4	7.2%	9	7.2%	3	4.9%	5	not yet reported	-	7.9%	4
Peer 1, Germany, Composite	10.2%	6	8.3%	7	1.3%	7	8.5%	2	9.6%	5	7.6%	5
Peer 7, France, Composite	10.7%	5	9.3%	6	4.4%	6	5.4%	4	6.9%	7	7.3%	6
Peer 10, Korea, Composite	9.7%	7	7.8%	8	6.2%	4	4.7%	6	not yet reported	-	7.1%	7
Peer 8, Bermuda, Property & Casualty	9.5%	8	10.0%	5	-5.3%	10	4.2%	7	12.9%	2	6.3%	8
Peer 2, Switzerland, Composite	13.7%	2	10.6%	3	1.0%	9	1.4%	8	2.5%	8	5.8%	9
Peer 4, US, Property & Casualty	7.5%	10	5.9%	10	1.1%	8	0.5%	10	10.4%	4	5.1%	10
Average	10.9%		9.6%		5.4%		5.1%		9.5%		8.0%	

List shows the Top 10 of the Global Reinsurance Index (GloRe) Data based on company data, own calculation

Remarkable premium and earnings growth Improved result from Life & Health and favourable investment income

Group figures in m. EUR	Q4/2018	Q4/2019	Δ	2018	2019	Δ
Gross written premium	4,184	5,204	+24.4%	19,176	22,598	+17.8%
Net premium earned	4,515	5,338	+18.2%	17,289	19,730	+14.1%
Net underwriting result	52	(35)	-166.7%	(51)	(216)	-
- Incl. funds withheld	97	24	-75.6%	157	(10)	-106.2%
Net investment income	375	425	+13.5%	1,530	1,757	+14.8%
- From assets under own mgmt.	330	366	+11.1%	1,322	1,551	+17.3%
- From funds withheld	45	59	+31.3%	208	206	-0.7%
Other income and expenses	12	68	-	118	312	+165.2%
Operating profit/loss (EBIT)	440	458	+4.2%	1,597	1,853	+16.1%
Financing costs	(20)	(23)	+15.9%	(78)	(87)	+11.3%
Net income before taxes	419	434	+3.6%	1,518	1,766	+16.3%
Taxes	(63)	(127)	+102.8%	(373)	(393)	+5.3%
Net income	357	307	-13.8%	1,146	1,373	+19.9%
- Non-controlling interests	23	26	+17.1%	86	89	+3.7%
Group net income	334	281	-15.9%	1,059	1,284	+21.2%
Retention	90.4%	88.5%		90.7%	90.0%	
EBIT margin (EBIT/Net premium earned)	9.7%	8.6%		9.2%	9.4%	
Tax ratio	14.9%	29.2%		24.6%	22.2%	
Earnings per share (in EUR)	2.77	2.33		8.79	10.65	

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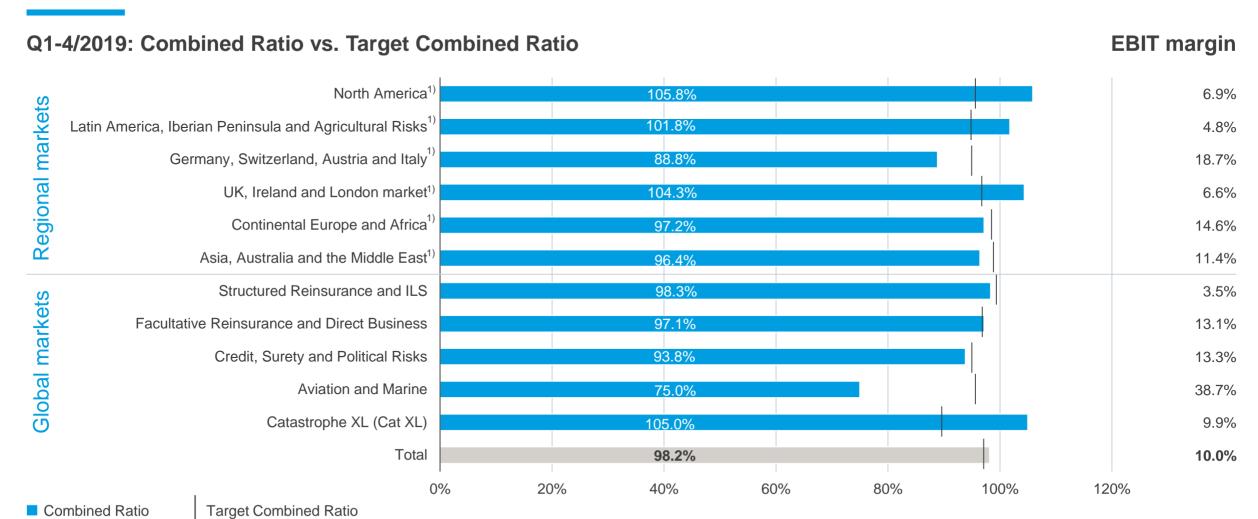
Strong growth based on improving reinsurance market environment Satisfactory results despite large losses exceeding budget

Property & Casualty R/I in m. EUR	Q4/2018	Q4/2019	2018	2019
Gross written premium	2,318	3,128	11,976	14,781
Net premium earned	2,787	3,515	10,804	12,798
Net underwriting result incl. funds withheld	114	110	373	235
Combined ratio incl. interest on funds withheld	95.9%	96.9%	96.5%	98.2%
Net investment income from assets under own management	242	254	999	1,022
Other income and expenses	(37)	3	(50)	29
Operating profit/loss (EBIT)	319	367	1,323	1,286
Tax ratio	12.6%	29.9%	23.4%	25.4%
Group net income	257	232	929	872
Earnings per share (in EUR)	2.13	1.92	7.70	7.23

YTD

- GWP f/x-adjusted +20.4%, growth from traditional reinsurance (+21.6%) as well as Structured R/I (+15.7%)
- NPE f/x-adjusted +15.8%
- Major losses of EUR 956 m. (7.5% of NPE) above budget of EUR 875 m.
- Negative development of typhoon Jebi impacted the combined ratio by approx. EUR 80 m.
- Positive overall run-off result and (unchanged) conservative initial reserving
- US casualty development and decision on Ogden rate change lead to reduction in reserve redundancies
- Net investment income increased mainly driven by strong ordinary investment income
- Other income and expenses benefitted from disposal of participation in Q3/2019
- EBIT margin of 10.0% exactly in line with target
- Tax ratio at normalised level

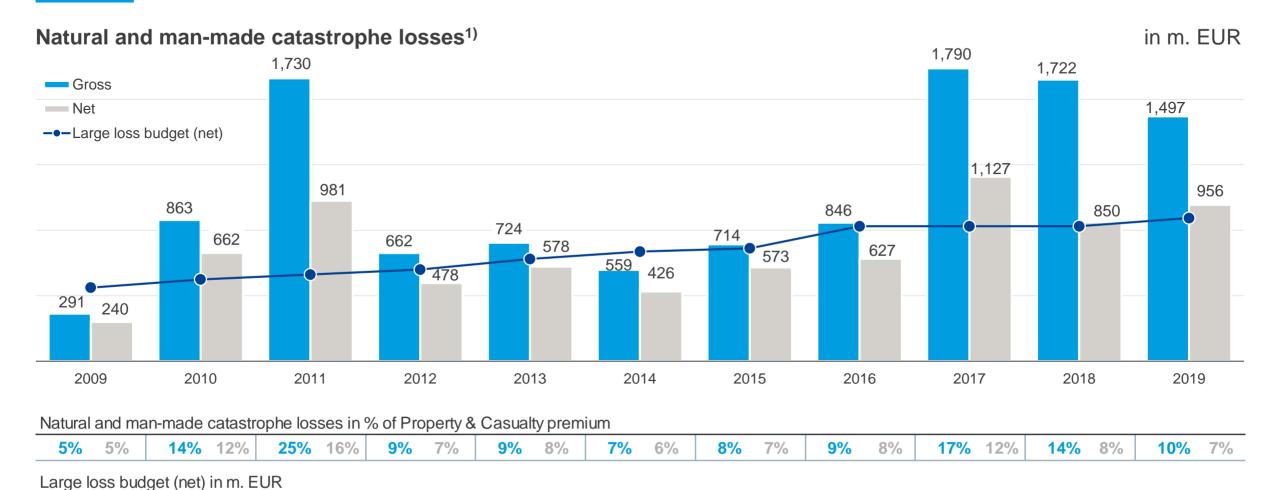
High large loss experience leads to a Combined Ratio above target



¹⁾ All lines of Property & Casualty reinsurance except those stated separately



Large losses exceed budget by EUR 81 million



¹⁾ Up to 2011 claims over EUR 5 m. gross, from 2012 onwards claims over EUR 10 m. gross

Large losses above budget due to frequency of man-made losses Large losses from natural catastrophes in line with expectations

Catastrophe losses ¹⁾ in m. EUR	Date	Gross	Net
Flood, Australia	26 Jan - 7 Feb	37.1	27.5
Storm / flood, USA	12 - 13 Mar	20.2	17.6
Tornados, USA	25 - 29 May	40.8	38.7
Hailstorm "Jörn", Germany	10 Jun	23.9	14.9
Typhoon "Lekima", China	10 - 11 Aug	14.8	14.3
Hurricane "Dorian", Bahamas, USA	1 Sep	221.2	194.7
Typhoon "Faxai", Japan	8 Sep	187.8	83.8
Typhoon "Hagibis", Japan	12 - 13 Oct	447.1	183.8
Earthquake, Albania	26 Nov	15.3	14.9
Bushfire, Australia	1 - 31 Dec	54.9	46.3
10 Natural catastrophes		1,062.9	636.5
2 Marine claims		24.8	15.1
2 Aviation claims		127.9	33.2
6 Property claims		184.6	174.2
2 Credit claims		97.1	97.1
12 Man-made losses		434.4	319.6
22 Major losses		1,497.3	956.1

¹⁾ Natural catastrophes and other major losses in excess of EUR 10 m. gross Large loss budget EUR 875 m. thereof EUR 175 m. Man-made and EUR 700 m. Nat Cat



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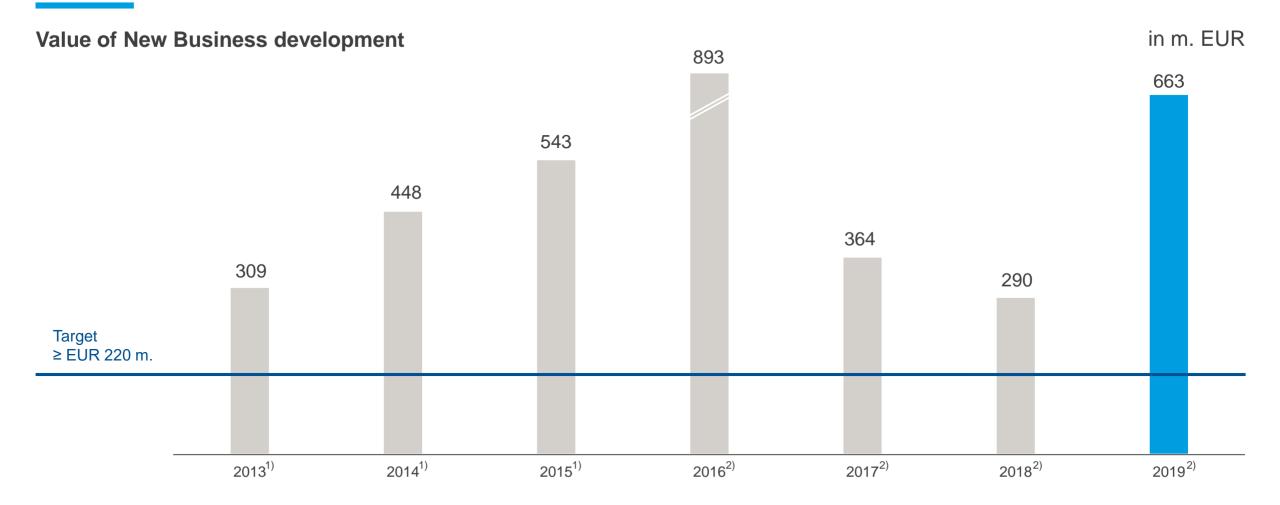
Strong earnings contribution from Life & Health reinsurance US mortality performance better than expected

Life & Health R/I in m. EUR	Q4/2018	Q4/2019	2018	2019
Gross written premium	1,865	2,076	7,200	7,816
Net premium earned	1,728	1,823	6,485	6,932
Net underwriting result incl. funds withheld	(16)	(86)	(216)	(245)
Net investment income from assets under own management	87	112	320	526
Other income and expenses	50	67	172	289
Operating profit/loss (EBIT)	121	92	276	570
EBIT margin	7.0%	5.1%	4.3%	8.2%
Tax ratio	22.6%	23.6%	32.0%	16.4%
Group net income	93	69	186	472
Earnings per share (in EUR)	0.77	0.57	1.54	3.91

YTD

- GWP f/x-adjusted +6.7%, mainly from APAC and UK Longevity
- NPE f/x-adjusted growth +5.1%
- US mortality improved significantly due to in-force management actions.
 Technical result negatively impacted by Australian disability and UK mortality in 1H/2019
- Extraordinary gain from restructuring of a participation in Q2/2019 (EUR 99.5 m.). Favourable ordinary investment income and change in fair value of financial instruments
- Other income and expenses mainly the result of strong contribution from deposit accounted treaties in Financial Solutions in the amount of EUR 287 m. (2018: EUR 198 m.)
- EBIT materially exceeds prior year
- Low tax ratio due to tax-reduced investment gains

Value of New Business well above target Driven by Financial Solutions and Longevity business



¹⁾ Based on MCEV principles and post-tax reporting (in 2015 cost of capital already increased from 4.5% to 6% in line with Solvency II)

²⁾ Based on Solvency II principles and pre-tax reporting

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Very pleasing outperformance of Rol target

Realisations driven by successful real estate transactions and one-off in L&H

in m. EUR	Q4/2018	Q4/2019	2018	2019	Rol
Ordinary investment income ¹⁾	333	356	1,327	1,407	3.1%
Realised gains/losses	27	74	128	274	0.6%
Impairments/appreciations & depreciations	(12)	(28)	(49)	(81)	-0.2%
Change in fair value of financial instruments (through P&L)	11	-4	31	73	0.2%
Investment expenses	(29)	(33)	(114)	(122)	-0.3%
NII from assets under own mgmt.	330	366	1,322	1,551	3.5%
NII from funds withheld	45	59	208	206	
Total net investment income	375	425	1,530	1,757	
Unrealised gains/losses of investmen	nts		31 Dec 18	31 Dec 19	
On-balance sheet			500	1,789	ı
thereof Fixed income AFS			91	1,356	
Off-balance sheet			498	524	
thereof Fixed income HTM, L&R			227	233	
Total			998	2,314	

YTD

- Rise in ordinary income from fixed-income securities and real estate as well as strong results from private equity investments
- Realised gains driven by restructuring of participation in L&H and disposals of two real estate objects as well as positive effects from fixed income portfolios
- Positive development of fair value changes through P&L predominantly due to reinsurance embedded derivatives
- Significant rise in valuation reserves due to lower EUR, USD and GBP yields as well as lower credit spreads on corporates

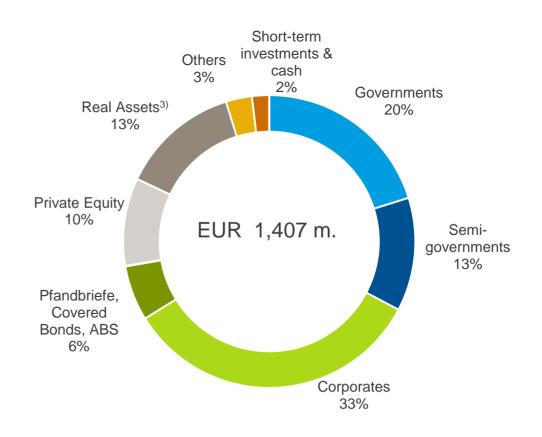
¹⁾ Incl. results from associated companies

Ordinary investment income well supported by alternative asset classes Credit profile slightly more offensive with increased share in Emerging Markets

Asset allocation¹⁾

Investment category	2015	2016	2017	2018	2019
Fixed-income securities	87%	87%	87%	87%	87%
- Governments	26%	28%	30%	35%	35%
- Semi-governments	17%	18%	17%	16%	15%
- Corporates	34%	33%	32%	29%	31%
Investment grade	30%	28%	27%	25%	26%
Non-investment grade	4%	4%	5%	4%	4%
- Pfandbriefe, Covered bonds, ABS	10%	9%	8%	7%	7% ²⁾
Equities	3%	4%	2%	2%	3%
- Listed equity	1%	2%	<1%	<1%	<1%
- Private equity	2%	2%	2%	2%	2%
Real Assets	4%	5%	5%	6%	5%
Others	1%	1%	1%	1%	2%
Short-term investments & cash	5%	4%	4%	4%	3%
Total market values in bn. EUR	39.8	42.3	40.5	42.7	48.2

Ordinary income split



¹⁾ Economic view based on market values without outstanding commitments for Private Equity and Alternative Real Estate as well as fixed-income investments of EUR 1,429.9 m. (EUR 1,326.4 m.) as at 31 December 2019



²⁾ Of which Pfandbriefe and Covered Bonds = 66.9%

³⁾ Before real estate-specific costs. Economic view based on market values as at 31 December 2019

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Group capital position remains comfortable Growth in own funds exceeds SCR growth, driven also by hybrid bond issuance in Q4

in m. EUR	Solvency II ¹⁾ 31.12.2018	Solvency II ²⁾ 31.12.2019	Internal Metrics 31.12.2019
Available Economic Capital / Eligible Own Funds ³⁾	12,635	14,399	15,035
Solvency Capital Requirements (SCR)	5,135	5,719	5,719
Excess Capital	7,499	8,680	9,316
Capital Adequacy Ratio	246%	252%	263%
Minimum Target Ratio (Limit / Threshold)		180% / 200%	

¹⁾ Small deviations compared to annual report 2018 since the amounts are based on final Solvency II year-end reporting as presented in the Solvency and Financial Condition Report (SFCR).

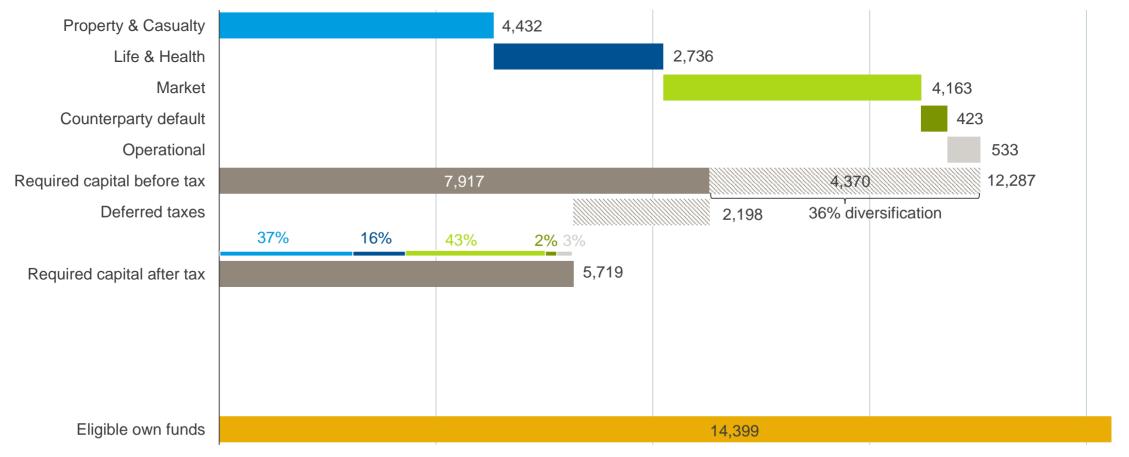
²⁾ Full internal model incl. the application of the dynamic volatility adjustment (subject to regulatory approval), own funds based on the Solvency II reporting as of 31 December 2019, audit opinions not issued yet

³⁾ Including haircut (EUR 636 m.) for minority interests (mostly E+S Rückversicherung AG)

Efficient capital deployment supported by significant diversification Eligible own funds at record high







As at 31 December 2019

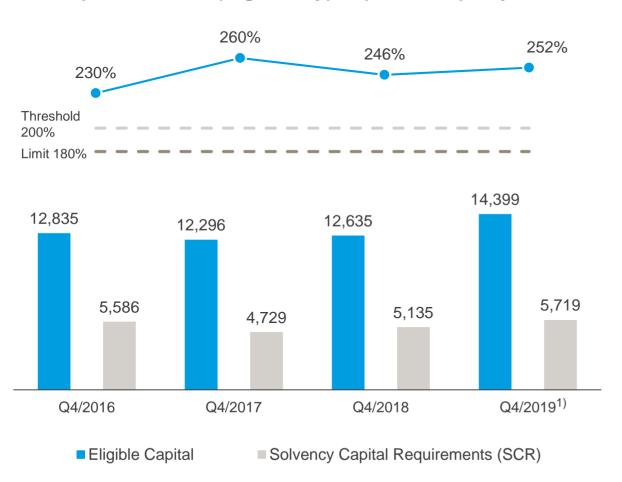
Solvency capital requirements based on the full internal model incl. the application of the dynamic volatility adjustment (subject to regulatory approval). The capital allocation is based on TVaR which takes dependencies between risk categories into account.



Improving capital adequacy ratio

Strong growth supported by excellent operating earnings

Development of the (regulatory) capital adequacy ratio



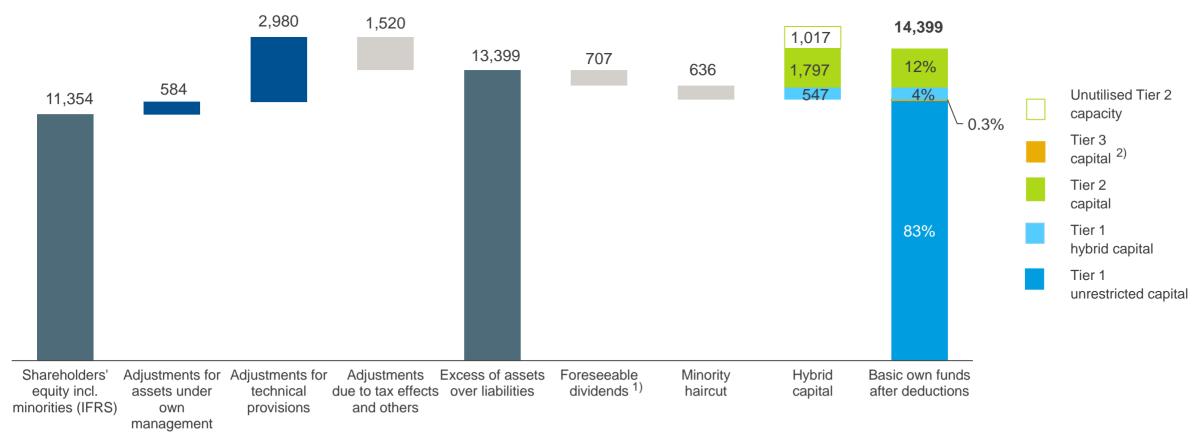
- 2018: Decrease in solvency ratio mainly due to higher capital requirements as a result of growing business and widening of credit spreads, with offsetting effects from first-time application of volatility adjustment in Q4/2018.
- 2019: Increase in solvency ratio due to the additional hybrid bond issued in 2019. The increase in capital requirements is a result of increasing business volumes, partly offset by first-time application of the dynamic volatility adjustment in Q4/2019.

¹⁾ Solvency Capital Requirements Q4/2019 include the application of the dynamic volatility adjustment (subject to regulatory approval).

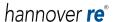
High-quality capital base with 87% Tier 1 Unutilized Tier 2 provides additional flexibility

Reconciliation of IFRS Shareholders' equity vs. Solvency II own funds

in m. FUR



As at 31 December 2019, the related audits are at present not fully completed



¹⁾ Foreseeable dividends and distributions refer to Hannover Rück SE dividend including non-controlling interests

²⁾ Net deferred tax assets

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Target Matrix 2019

Almost all targets achieved or exceeded

Business group	Key figures	Strategic targets for 2019	2019
Group	Return on investment ¹⁾	≥ 2.8%	3.4% 🗸
	Return on equity ²⁾	≥ 9.3%	13.3%
	Earnings per share growth (y-o-y)	≥ 5%	21.2%
	Economic value creation ³⁾	≥ 6.3%	13.5%
	Solvency ratio ⁴⁾	≥ 200%	252% 🗸
Property & Casualty R/I	Gross premium growth ⁵⁾	3 - 5%	20.4%
	Combined ratio ⁶⁾	≤ 97%	98.2%
	EBIT margin ⁷⁾	≥ 10%	10.0%
	xRoCA ⁸⁾	≥ 2%	0.1%
Life & Health R/I	Gross premium growth ⁹⁾	3 - 5%	6.7%
	Value of New Business (VNB) ¹⁰⁾	≥ EUR 220 m.	EUR 663 m. 🗸
	EBIT growth ¹¹⁾	≥ 5%	106.6% 🗸
	xRoCA ⁸⁾	≥ 2%	12.4%

¹⁾ Excl. effects from ModCo derivatives



³⁾ Growth in economic equity + paid dividend; target: 600 bps above 5-year average return of 10-year German government bonds 4) According to our internal capital model and Solvency II requirements

⁵⁾ On average throughout the R/I cycle at constant f/x rates

⁷⁾ EBIT/net premium earned

⁹⁾ Organic growth only; target: annual average growth over a 3-year period, at constant f/x rates

¹¹⁾ Annual average growth over a 3-year period

²⁾ After tax; target: 900 bps above 5-year average return of 10-year German government bonds

⁶⁾ Incl. large loss budget of EUR 875 m.

⁸⁾ Excess return on allocated economic capital

¹⁰⁾ Based on Solvency II principles; pre-tax reporting

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Overall profitability above margin requirements in Property & Casualty Financial year 2020

Reporting categories	Volume ¹⁾	Profitability ²⁾
North America ³⁾	7	+
Latin America, Iberian Peninsula and Agricultural Risks ³⁾	7	+
Germany, Switzerland, Austria and Italy ³⁾	7	+
UK, Ireland and London Market ³⁾	7	+/-
Continental Europe and Africa ³⁾	\rightarrow	+/-
Asia, Australia and the Middle East ³⁾	7	+/-
Structured Reinsurance and ILS	\rightarrow	+
Facultative Reinsurance and Direct Business	7	+
Credit, Surety and Political Risks	7	+/-
Aviation and Marine	\rightarrow	+/-
Catastrophe XL (Cat XL)	\rightarrow	+/-

¹⁾ In EUR, development in original currencies can be different

^{2) ++ =} well above CoC; += above CoC; +/- = CoC earned; -= below Cost of Capital (CoC)

³⁾ All lines of business except those stated separately

Profitability at or above cost of capital in all reporting categories Financial year 2020

Reporting categories	Volume ¹⁾	Profitability ²⁾
Financial solutions	7	++
Longevity	\rightarrow	+
Mortality	\rightarrow	+/-
Morbidity		+/-

¹⁾ In EUR, development in original currencies can be different

^{2) ++ =} well above CoC; + = above CoC; +/- = CoC earned; - = below Cost of Capital (CoC)

Guidance for 2020

Ordinary dividend payout ratio⁴⁾

Hannover Re Group

•	Gross written premium ¹⁾	~ 5% growth
•	Return on investment ^{2) 3)}	~ 2.7%
•	Group net income ²⁾	~ EUR 1.2 bn.

Special dividend additional payout if profit target is reached and capitalisation remains comfortable

35% - 45%

¹⁾ At unchanged f/x rates

²⁾ Subject to no major distortions in capital markets and/or major losses in 2020 not exceeding the large loss budget of EUR 975 m.

³⁾ Excluding effects from ModCo derivatives

⁴⁾ Relative to group net income according to IFRS

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Our business groups at a glance 2019 vs. 2018

	Prope	erty & Casualt	ty R/I	Life	e & Health R/	I		Total	
in m. EUR	2018	2019	Δ	2018	2019	Δ	2018	2019	Δ
Gross written premium	11,976	14,781	+23.4%	7,200	7,816	+8.6%	19,176	22,598	+17.8%
Net premium earned	10,804	12,798	+18.5%	6,485	6,932	+6.9%	17,289	19,730	+14.1%
Net underwriting result	337	188	-44.3%	(388)	(404)	+4.0%	(51)	(216)	-
Net underwriting result incl. funds withheld	373	235	-36.9%	(216)	(245)	+13.4%	157	(10)	-106.2%
Net investment income	1,035	1,069	+3.3%	492	684	+39.2%	1,530	1,757	+14.8%
From assets under own management	999	1,022	+2.3%	320	526	+64.5%	1,322	1,551	+17.3%
From funds withheld	36	48	+33.1%	172	159	-7.8%	208	206	-0.7%
Other income and expenses	(50)	29	-157.7%	172	289	+68.0%	118	312	+165.2%
Operating profit/loss (EBIT)	1,323	1,286	-2.8%	276	570	+106.6%	1,597	1,853	+16.1%
Financing costs	0	(2)	-	0	(2)	-	(78)	(87)	+11.3%
Net income before taxes	1,323	1,283	-3.0%	276	568	+106.0%	1,518	1,766	+16.3%
Taxes	(309)	(326)	+5.4%	(88)	(93)	+5.8%	(373)	(393)	+5.3%
Net income	1,014	958	-5.5%	188	475	+153.2%	1,146	1,373	+19.9%
Non-controlling interest	84	86	+1.8%	2	3	+104.4%	86	89	+3.7%
Group net income	929	872	-6.2%	186	472	+153.7%	1,059	1,284	+21.2%
Retention	90.7%	90.3%		90.7%	89.5%		90.7%	90.0%	
Combined ratio (incl. interest on funds withheld)	96.5%	98.2%		<u> </u>	-			-	
EBIT margin (EBIT / Net premium earned)	12.2%	10.0%		4.3%	8.2%		9.2%	9.4%	
Tax ratio	23.4%	25.4%		32.0%	16.4%		24.6%	22.2%	
Earnings per share (in EUR)	7.70	7.23		1.54	3.91		8.79	10.65	



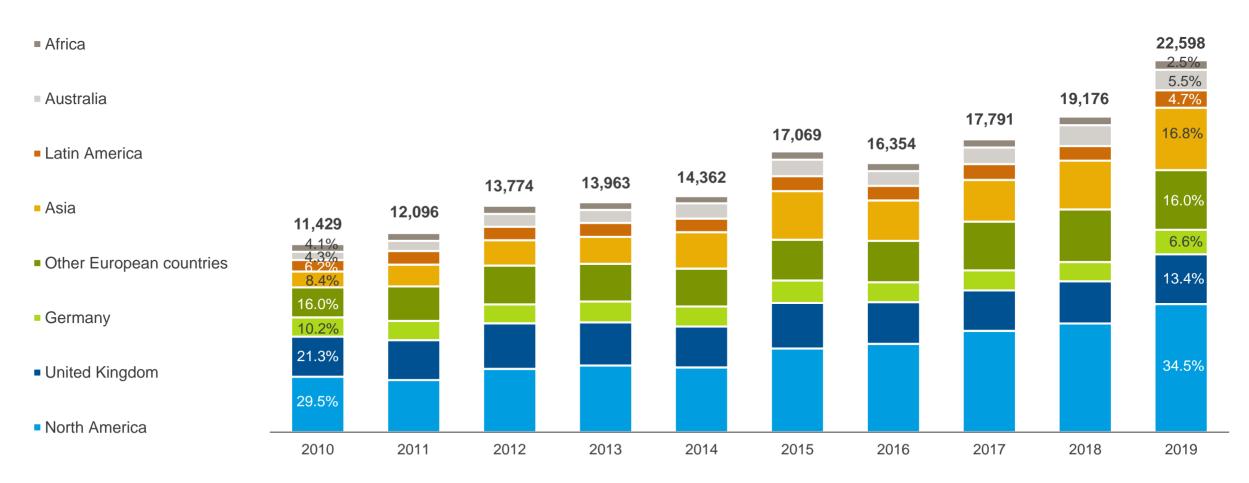
Our business groups at a glance Q4/2019 vs. Q4/2018

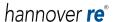
	Prope	Property & Casualty R/I			Life & Health R/I			Total		
in m. EUR	Q4/2018	Q4/2019	Δ	Q4/2018	Q4/2019	Δ	Q4/2018	Q4/2019	Δ	
Gross written premium	2,318	3,128	+34.9%	1,865	2,076	+11.3%	4,184	5,204	+24.4%	
Net premium earned	2,787	3,515	+26.1%	1,728	1,823	+5.5%	4,515	5,338	+18.2%	
Net underwriting result	104	96	-7.9%	(52)	(131)	+152.5%	52	(35)	-166.7%	
Net underwriting result incl. funds withheld	114	110	-3.3%	(16)	(86)	-	97	24	-75.6%	
Net investment income	251	268	+6.6%	123	157	+27.7%	375	425	+13.5%	
From assets under own management	242	254	+5.0%	87	112	+28.1%	330	366	+11.1%	
From funds withheld	9	14	+48.8%	36	45	+26.7%	45	59	+31.3%	
Other income and expenses	(37)	3	-107.7%	50	67	+33.6%	12	68	-	
Operating profit/loss (EBIT)	319	367	+15.0%	121	92	-23.5%	440	458	+4.2%	
Financing costs	0	(1)	-	0	0	-	(20)	(23)	+15.9%	
Net income before taxes	319	366	+14.8%	121	92	-23.9%	419	434	+3.6%	
Taxes	(40)	(110)	+172.8%	(27)	(22)	-20.7%	(63)	(127)	+102.8%	
Net income	279	257	-8.0%	93	70	-24.8%	357	307	-13.8%	
Non-controlling interest	22	25	+13.0%	0	1	-	23	26	+17.1%	
Group net income	257	232	-9.8%	93	69	-26.0%	334	281	-15.9%	
Retention	90.0%	88.5%		91.0%	88.5%		90.4%	88.5%		
Combined ratio (incl. interest on funds withheld)	95.9%	96.9%			-			-		
EBIT margin (EBIT / Net premium earned)	11.4%	10.4%		7.0%	5.1%		9.7%	8.6%		
Tax ratio	12.6%	29.9%		22.6%	23.6%		14.9%	29.2%		
Earnings per share (in EUR)	2.13	1.92		0.77	0.57		2.77	2.33		



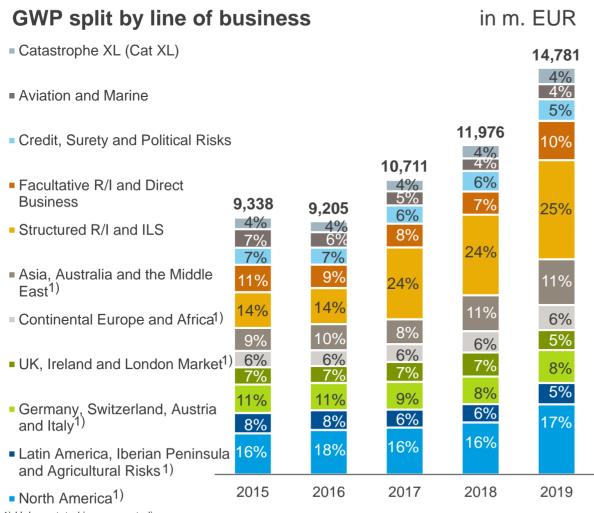
Well balanced international portfolio growth

Gross written premium in m. EUR

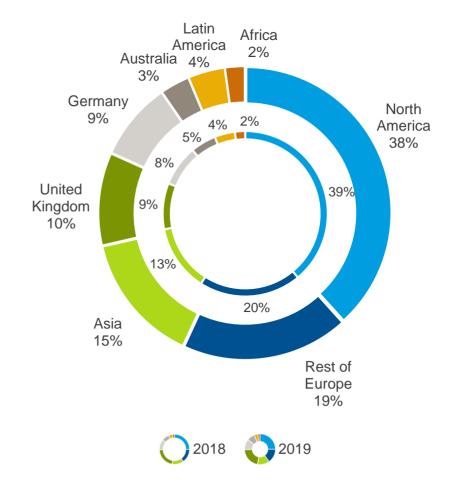


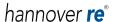


Property & Casualty reinsurance: diversified growth 5-year CAGR: +13.3%



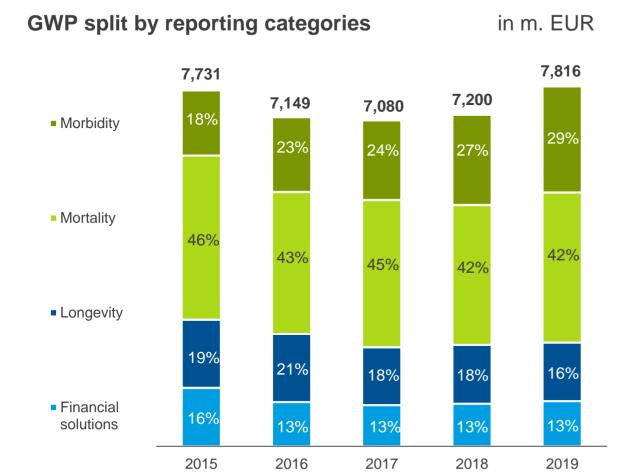
Gross written premium split by regions



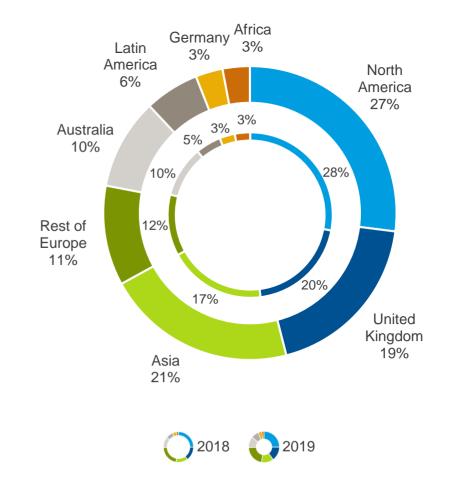


Life & Health reinsurance: worldwide portfolio

5-year CAGR: +3.9%



Gross written premium split by regions





Stress tests on assets under own management Focus on credit and real assets risks

Portfolio	Scenario	Change in market value in m. EUR	Change in OCI before tax in m. EUR
Equity (listed and private equity)	-10%	-121	-121
Equity (listed and private equity)	-20%	-241	-241
Fixed-income securities	+50 bps	-1,202	-1,141
	+100 bps	-2,337	-2,218
Credit spreads	+50%	-757	-749
Real Assets	-10%	-262	-105

As at 31 December 2019

High-quality fixed income book well balanced

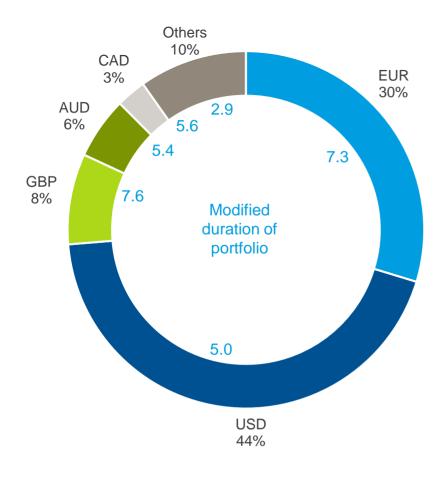
Geographical allocation mainly in accordance with our broad business diversification

	Governments	Semi- governments	Corporates	Pfandbriefe, Covered bonds, ABS	Short-term investments, cash	Total
AAA	73%	53%	1%	58%	-	44%
AA	13%	26%	12%	22%	-	16%
A	8%	7%	28%	12%	-	15%
BBB	4%	1%	48%	7%	-	19%
<bbb< td=""><td>2%</td><td>13%</td><td>11%</td><td>1%</td><td>-</td><td>7%</td></bbb<>	2%	13%	11%	1%	-	7%
Total	100%	100%	100%	100%	-	100%
Germany	21%	34%	4%	20%	19%	17%
UK	8%	3%	7%	10%	15%	7%
France	1%	2%	8%	6%	0%	4%
GIIPS	1%	1%	4%	5%	0%	2%
Rest of Europe	3%	13%	16%	23%	2%	10%
USA	47%	10%	33%	14%	14%	33%
Australia	3%	10%	7%	10%	9%	7%
Asia	11%	14%	7%	1%	28%	10%
Rest of World	5%	15%	14%	10%	13%	10%
Total	100%	100%	100%	100%	100%	100%
Total b/s values in m. EUR	16,743	7,007	14,162	3,152	1,559	42,624

IFRS figures as at 31 December 2019

Currency allocation matches liability profile of balance sheet Duration-neutral strategy continued with slightly longer neutral point

Currency split of investments



- Modified duration of fixed-income mainly congruent with liabilities and currencies
- Increase of modified duration against 2018 mainly due to decreased interest rates and credit spreads as well as due to new hybrid bond and changed liability modelling
- GBP's higher modified duration predominantly due to life business; EUR driven by hybrid bond issuance

Modified duration

2019	5.7
2018	4.8
2017	4.8
2016	5.0
2015	4.4

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